

Partnership Prospectus



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Introduction

As the NSW public vocational education and training provider, we support the NSW Government's priority to grow skills for the economy and the jobs of tomorrow. Critically, TAFE NSW plays a vital role in providing vocational education in rural and regional NSW, as well as job training pathways for the most vulnerable in the community.

The TAFE NSW values of Customer First, Collaboration, Integrity and Excellence guide our teams in strengthening communities, delivering world-class training for our students and producing job-ready graduates. Our operating environment is dynamic, leveraging our scale, expertise, passion and reputation to meet the rapidly changing Vocational Education and Training (VET) landscape.

Our shared values

Our values promote positive behaviours and create a result-driven culture. They guide how we serve our customers, how we work together and how we make decisions.





Background

TAFE NSW is positioned to engage and build strategic connections and partnerships with government, industry, educational institutions, and the community, to deliver collective, meaningful educational and community impact. Successful strategic partnerships will enable more efficient and effective delivery of our services, enabling TAFE NSW to better respond to identified government priorities and community and learner needs.

TAFE NSW defines a partnership as a ‘collaborative arrangement where stakeholders come together to pursue shared goals and objectives. These stakeholders include universities, educational institutions, government, businesses, industry and community groups. Partnerships aim to leverage collective strengths and resources through cooperation and collaboration to achieve greater success and advancements in their endeavours’.

TAFE NSW distinguishes between collaborations to support a specific initiative, and partnerships, which are strategic alliances that drive transformation and excellence and are purposeful, impactful, and hard-won. TAFE NSW seeks partners with whom we can achieve extraordinary results and share a commitment to empowering learners, advancing the industry, and enriching communities.

Through collaborations with our partner network, we will be positioned at the centre of education and training to unlock mutually beneficial opportunities, responding to immediate and emerging needs through:

	Co-location
	Community
	Educational Institutions
	Flexible and adaptable learner spaces
	Future-focused
	Integrated Education Model
	Innovation
	Innovative teaching practices
	Joint commercial initiatives
	Leverage knowledge and expertise
	Co-design
	Other



Our approach

Our partnership approach at TAFE NSW reflects a commitment to fostering meaningful and collaborative relationships that drive shared success, regardless of their nature or complexity.



Our Vision

Be the leading provider of lifelong learning to meet the evolving needs of industry.



Our Purpose

To skill the workforce of the future.



Our Partnerships

We build partnerships with government, industry, educational institutions, and the community, to deliver meaningful educational opportunities designed to meet the needs of industry and the community

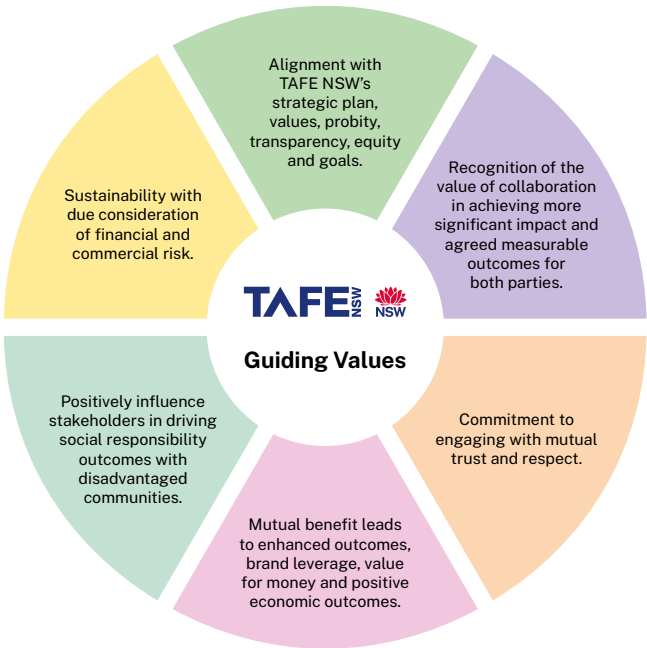
TAFE NSW is proud to service businesses of all sizes with over 25,000 employer connections.

TAFE NSW guiding partnership values and principles

TAFE NSW manages new and existing partnerships by adhering to guiding values that underpin our Vision ‘to be the leading provider of lifelong learning, meeting the evolving needs of industries and learners across New South Wales’.

Our goal is to develop high-quality, responsive, and effective learning programs that address the evolving needs of industry and our communities. Effective governance involves engaging with various stakeholders, including industry partners, community organisations, and educational institutions, to ensure our partnerships are responsive to the needs of students, industries, and communities. We believe there is an opportunity to work collaboratively with our partners, leveraging lessons learnt from past experiences to focus on continuous improvement.

Along with our guiding values, TAFE NSW partnerships are also guided by the following principles:



Open	Open to engaging with a diverse range of stakeholders and perspectives to inform program development. We think, consider alternatives, listen to diverse ideas and are open to change.
Responsive	Responsive to industry, community, and learner needs. Willing to engage in new ways to ensure needs are met.
Integrity	We are committed to doing business the right way. We act professionally with honesty and transparency.
Accountable	Maintain clear and regular communication and information sharing with all stakeholders. We are accountable for our actions and can be relied upon to deliver our promises.
Informed	Utilising context, history, experience, research and data to ensure informed decision making.
Collaborative	Encourage and build strong relationships through respectful collaboration. We are inclusive and work together through joint activities and shared decision making to achieve a shared purpose. We partner with government agencies, industry, community and other educational providers to deliver the best outcomes for learners.
Equality	Recognise people’s needs and value their culture, unique diverse strengths and perspectives. Addressing inequalities and barriers to ensure all stakeholders can engage in an equal and fair way.



Why partner with TAFE NSW?

TAFE NSW's purpose is to skill the workforce of the future. We are Australia's leading provider of vocational education and training, working closely with industry, community, higher education and Government agencies to identify key skills needs and tailor innovative training solutions.

TAFE NSW recognises that rapid changes in industry require different and innovative approaches to training. We seek to embed industry knowledge and expertise in the design and delivery of market-leading skills and work-integrated learning to support the NSW economy in the long term.

With our partners, we aim to share in the commitment to change lives and open opportunities through learning that benefit both industry, community and education providers by:

- Building a reputation and brand through visible investment in the future of NSW's economic growth.
- Creating graduate pipelines to deliver job-ready candidates.
- Delivering a capable workforce to close skill gaps.
- Co-developing of industry-led qualifications and programs.
- Offering flexible training to up-skill the existing workforce.
- Making contextualised training programs more accessible to allow learners to solve real-world challenges.
- Skilling workers with the latest industry-relevant equipment and training methods.

“

I would encourage all students to study at TAFE NSW – the environment is amazing and students feel very much embraced.

”

Kim, Certificate IV in Marketing and Communications



Benefits of partnering with TAFE NSW

As a key partner of TAFE NSW, you will:



Shape and inform future skilling programs

Collaborating with us to develop innovative skilling programs designed to address specific industry or community skills gaps and needs.



Join forces with specialist trainers

Work alongside specialist trainers and subject matter experts to co-develop and/or co-deliver customised training programs to support your industry or community.



Strengthen the workforce of your industry

Contribute to building a skilled workforce that supports economic growth.



Expand access to resources and insights

Have access to leading educational resources and industry insights.



Expand your networks

Have access to our broad networks to foster collaborative alliances and relationships to collectively realise mutually beneficial opportunities.



Access nationally recognised training

Have access to nationally recognised training programs and hands on experience programs.



Create innovative solutions

Inform future training products and educational delivery methods.



Give back to community

Create a positive societal impact by contributing to educational programs designed to support local communities.



Build training pathways

Have access to training pathways established with our educational partner institutions to foster continued and diverse learning.



Be supported

Have access to various wrap around services for staff or members of the community participating in upskilling on reskilling programs.



Why choose TAFE NSW?

Close skill gaps and future-proof the workforce.

With our diverse range of courses, strong industry connections and approaches to learning that suit all needs, we will support industry to address workforce challenges.



You come first

TAFE NSW has been evolving and adapting to the training and education needs of NSW for over 130 years. We exist to create outstanding learner experiences and provide quality and personalised services that allow you to achieve your goals.



Excellent reputation

Our teachers have worked in their industry and are passionate about their field. Teachers combine their industry experience with a friendly, relaxed and supportive approach. That's why TAFE NSW enjoys an excellent reputation as one of Australia's leading education and training providers.



Quality education tailored to meet your needs

We partner with industry to develop innovative, future proof training solutions to address skills gaps and future workforce needs. We offer hands on learning to ensure training is practical and relevant to job roles within industry.



Vibrant campuses and readily available support

At TAFE NSW, students will have access to study spaces and technology, as well as vibrant places and opportunities to network. Our library staff are available to support students with information, access to technology and connection to online classes.



Strong industry connections

With hundreds of partner organisations, and relationships with thousands of employers, we offer up-to-date industry insights and prime networking and cross-industry collaboration opportunities.



400,000+

annual enrolments



9,000+

qualified staff



130-year

history of setting the
benchmark for quality service



154

metropolitan, regional,
and remote locations



100s

of industry partners



20

partner universities



88%

of graduates recommend
TAFE NSW



80%

employer satisfaction



80%

delivery in the top
occupational areas
predicted to have the
greatest growth over
the next five years



**Flexible
training**

delivery modes

- face-to-face
- virtual
- self-paced online
- workplace-based training

Mini Woolies



TAFE NSW is committed to providing learners with safe, inclusive, and hands-on training, promoting equity and access to education. A key example of this commitment is our partnership with Woolworths and Fujitsu to deliver Mini Woolies training sites across the state, supporting people living with disability to explore career pathways in retail.

The Mini Woolies program launched its first training facility in Loftus in 2023 and expanded to more TAFE NSW locations in 2024, including Shellharbour, Campbelltown, Port Macquarie, and Griffith.

With just 48 per cent of people living with disability actively employed, the program aims to improve employability and job outcomes. Designed to simulate a real-world Woolworths store, the sites include point of sale terminals, stock shelves, and bagging facilities for students to complete units from Certificate II in Retail. Learners can build their job-ready skills and confidence in a supportive learning environment, easing their transition into the workplace.

Data Centre Academy



Data centres are the engine rooms of Australia's digital economy, supporting our everyday digital lives and enabling innovation, jobs, essential services and a wide range of industries.

With the growth of cloud computing and AI, Australia's data centre workforce is set to double by 2030. Employers are struggling to find qualified candidates to fill these specialised roles.

Created in collaboration with Microsoft, the Data Centre Academy is a workforce development program designed to fill the critical skills shortage.

The Data Centre Academy focuses on two in-demand data centre roles, with students able to gain an understanding of data centre information technology fundamentals to operate the hardware, or acquire the skills needed to safely maintain and manage critical environments.

The Data Centre Academy offers a comprehensive approach to training, with a simulated Data Centre lab at TAFE NSW Meadowbank to gain hands-on experience. Students will also receive mentoring by Microsoft and Industry guests plus receive career development and job readiness support.

tafensw.edu.au/partnerships/datacentre-academy

Northern NSW Academic Health Alliance



Established in 2022, the Northern NSW Academic Health Alliance is a long-term innovative collaboration between TAFE NSW, Griffith University, Southern Cross University, and Bond University, together with the Northern NSW Local Health District (NNSWLHD). The aim of the Alliance is to grow and train the next generation of skilled healthcare workers in northern NSW, improving the health outcomes of the region.

The Alliance provides world-class health education through integrated clinical training and research at the Learning, Development and Research (LDR) Building, located on the Tweed Valley Hospital campus. The LDR includes simulation and skills rooms, immersive learning and research spaces, a library, computer lab training and an auditorium.

Manufacturing Centres of Excellence (MCoE)



TAFE NSW is establishing Centres of Excellence in Manufacturing, connecting industry and education partners to deliver innovative Microskills, Microcredentials, and Higher Apprenticeships. The Centres of Excellence in Manufacturing is a joint initiative between the Australian Government and NSW Government, under the National Skills Agreement.

tafensw.edu.au/partnerships/centres-of-excellence

More information

To find out more about TAFE NSW visit: [tafensw.edu.au/about-tafensw](https://www.tafensw.edu.au/about-tafensw)

Our 2022-25 Strategic Plan lays out our roadmap for the next three years, ensuring we remain focused on meeting the needs of our customers, industry and learners: [tafensw.edu.au/about/strategic-plan](https://www.tafensw.edu.au/about/strategic-plan)

The Partnerships team can be contacted at [tafensw.edu.au/partnerships/community](https://www.tafensw.edu.au/partnerships/community) or via email on: RCEPartnerships@tafensw.edu.au

